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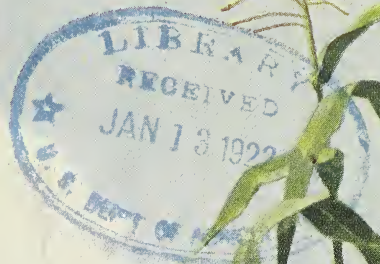




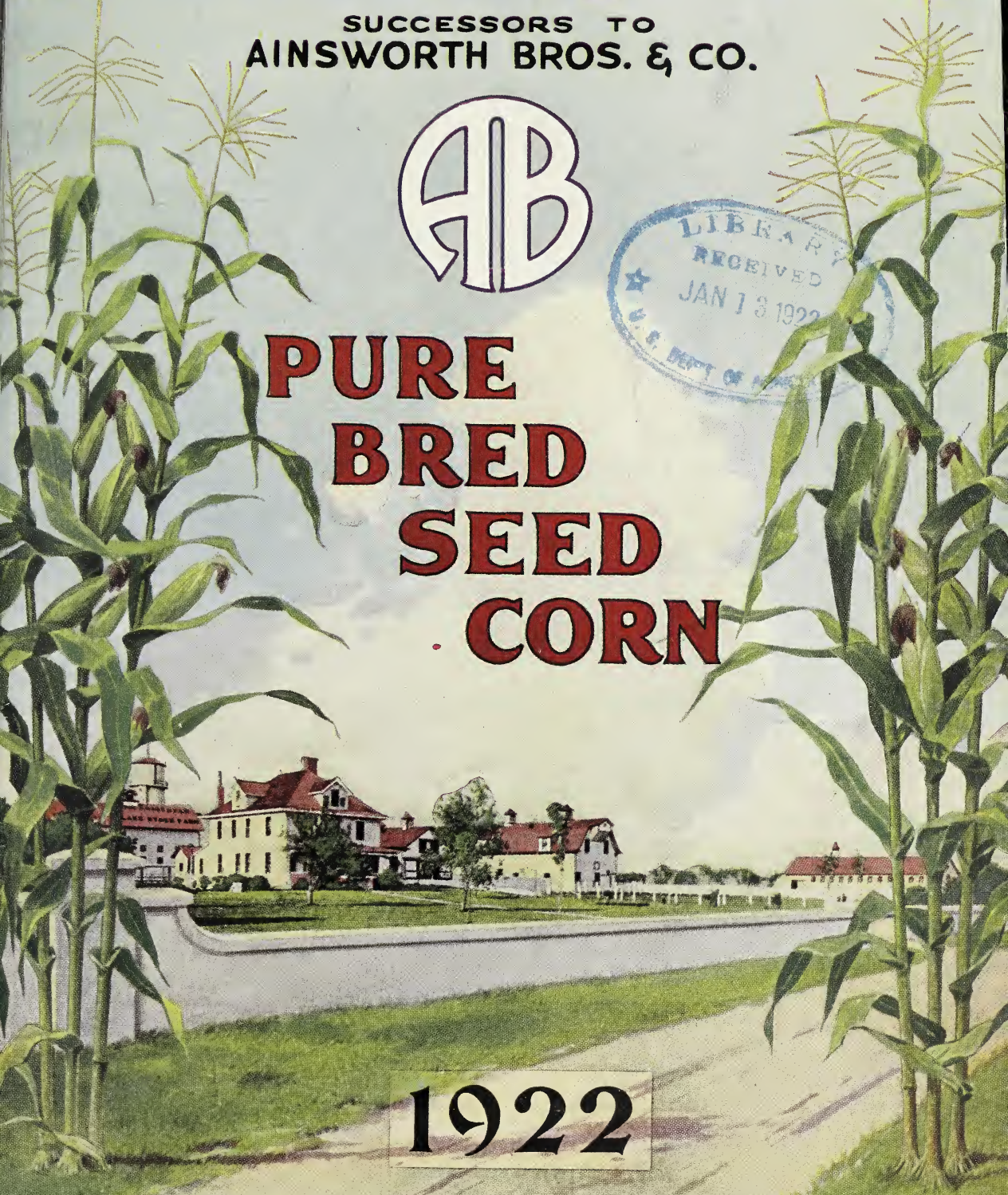
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# AINSWORTH-BOONE CO.

SUCCESSORS TO  
AINSWORTH BROS. & CO.



**PURE  
BRED  
SEED  
CORN**



**1922**

**KENTLAND — INDIANA**



# OUR SEED CORN DRYING PLANT



VENTILATING  
DOORS CLOSED



VENTILATING  
DOORS OPENED



# FOREWORD

Last year we warned the farmers of the absolute necessity of producing every bushel of corn possible from a given number of acres. The farmer who took our advice and planted pure bred corn of positive vitality and germination is today better equipped to fight low grain prices.

Again we urge this same precaution and ask that you be referred to our customers of last year for information as to excess yield over their own seed dried and cared for by ordinary methods.

On every side we see evidences of better prices for our next crop, the cycle of business conditions revolves regularly and statistics show that grain prices are lower at this writing than they have been for eighteen years. This low point cannot continue when deflation has been completed. The reaction has always seen a rising market. We cannot doubt the probability of repetition and with this in view we predict better grain prices.

Be ready for higher prices with a big crop. Get all the bushels you possibly can off of your given number of acres.

Plant the best seed you can buy. You cannot buy better than ours. We guarantee 95-100 per cent germination of strong vigorous sprouts. Our corn is selected, dried, repicked, and graded according to most modern and scientifically correct methods.

Ainsworth-Boone Co. Pure Bred Seed Corn today is your surest investment for a positive return.

Sincerely,

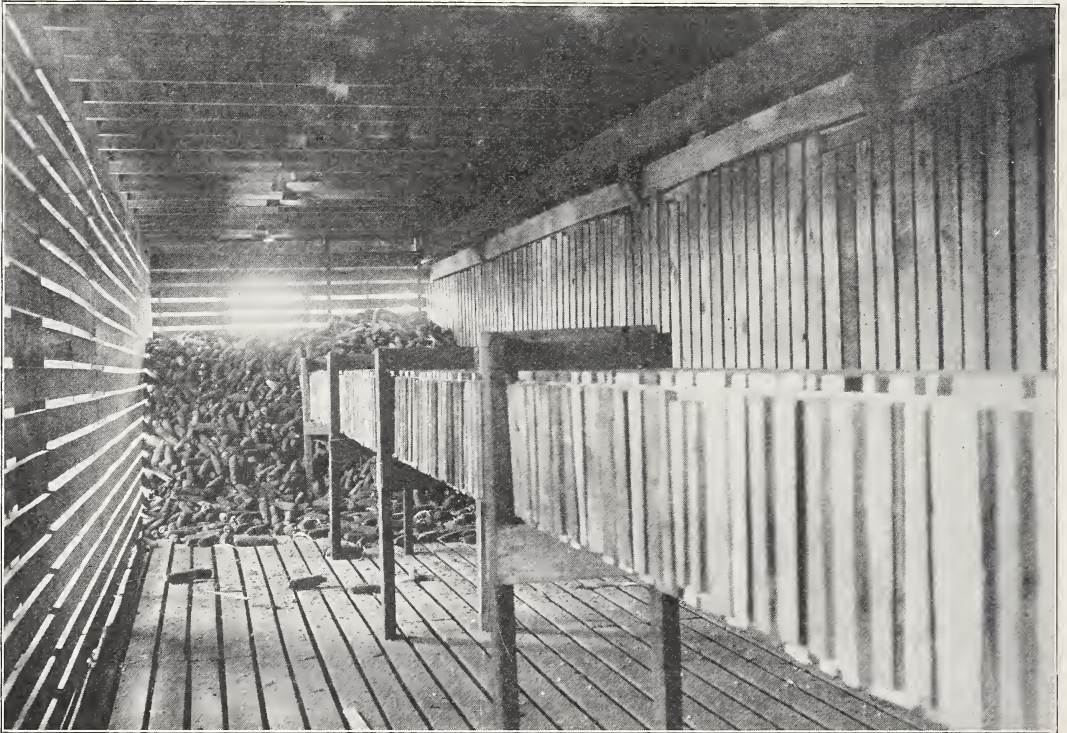
*Ainsworth - Boone Co.*

## Our Drying Plant

Modern farmers do not need to be told of the necessity of proper care of seed corn. They have had too many expensive reminders. Moisture in seed corn must come out and this process must take place under ideal conditions, low humidity, proper temperature and plenty of ventilation.

Our drying plant incorporates these ideas and to attain such an end we have spared no expense and have constantly added to our equipment to obtain more perfect results.

Vitality in seed is more important than germination. It is our scientific method of drying that gives our seed that vigor and vitality that so distinguishes it from other seed. Vig-



View of Partially Filled Crib, Showing Slatted Air Shaft. Air is Forced to Center of Crib and Out Through Corn.

### SHOULD PLANT OUR SEED IF IT COST \$10.00 A BUSHEL

Alexandria, Ind., Sept. 26, 1921.

Ainsworth-Boone Co.,  
Kentland, Ind.

Gentlemen:

The seed corn you sent me came up to my expectations, or better. I planted the two bushels I ordered from you, the balance of my crop from my own raising. Would have been far ahead if I had bought all of my seed corn from you, if it had cost me \$10.00 a bushel. I expect to buy my seed corn from some reliable firm at least every two years from now on.

Yours for good seed corn,

LEVI D. EAST.

R. F. D. No. 6.

### LIKES OUR METHOD OF DRYING

Waveland, Ind., Oct. 15, 1921.

Ainsworth-Boone Co.,  
Kentland, Ind.

Gentlemen:

The seed corn I purchased from you last spring did just as the corn did the spring before, it was excellent. I believe that nearly every kernel grew. Your seed comes up quicker and is stronger than seed purchased elsewhere which I believe is due to your method of drying.

I intend to buy seed from you every year and you may book my order now for 15 bushels of the Reid's Yellow Dent for next spring's planting.

Your corn yielded more than other corn around us. It matured in good shape.

Yours truly,

J. S. CHAUDOIN.



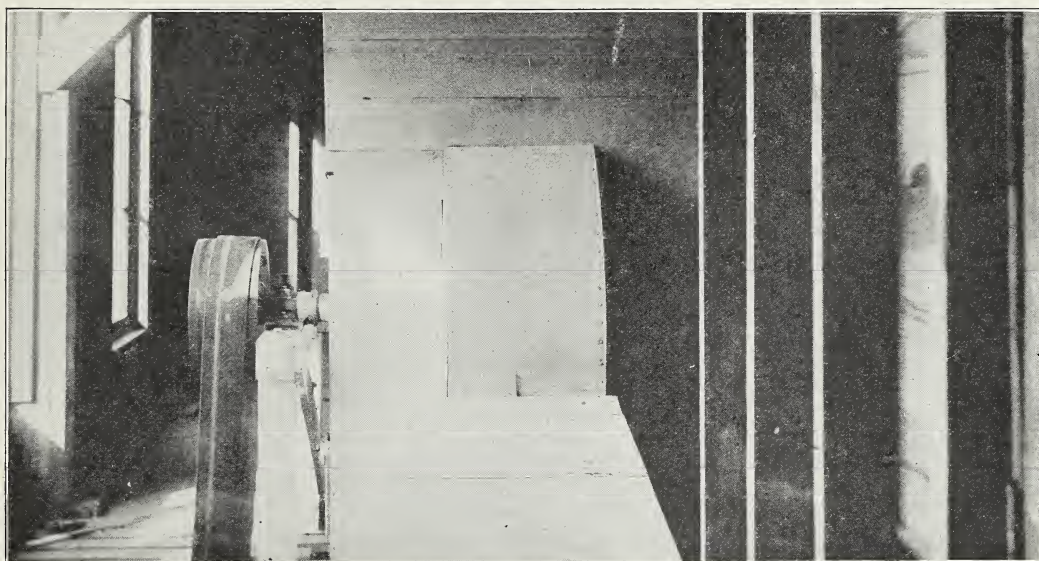
# AINSWORTH-BOONE CO.

orous sprouts produce bumper crops. Our plant is the most modern and best equipped drying plant in the United States.

In addition to our three enormous drying furnaces, our slatted floors, three hundred windows and doors and roof ventilators, we have a large exhaust fan that blows a continuous blast of fresh air through the drying cribs. This fan is of such capacity as to permit a complete change of air in the plant every hour. An illustration of this fan will be found below.

To our knowledge we are the only firm using a cool blast for removing the moisture from seed corn, and this fan has proven to be an innovation in the drying of seed corn.

One of the most important factors in drying seed corn is ventilation. In order that the corn may be harvested and in our plant before freezing weather sets in, it is necessary to store this corn in our plant when the corn contains a high percent of moisture. But by installing a fan the air is brought to the center of the cribs by means of air conductors and is forced from the center of the crib out through the corn, thus causing a continual current of air to pass through our cribs of corn. Our exhaust fan in conjunction with the drying furnaces makes an ideal combination in scientific drying.



**This Drying Fan has a Capacity of 32,000 cu. ft. of Air per Minute.**

## **SEED VERY CAREFULLY GRADED.**

Kitchel, Ind., Nov. 10, 1921.

Ainsworth-Boone Co.,  
Kentland, Ind.

Gentlemen:

The seed corn that I purchased from you last spring was very good in appearance, all of the grains carried the same bright, rich yellow color that we are all striving for and that which we are justly proud of when secured. The grains showed signs that they had been very carefully graded.

The corn is the most surprising yielder that one could imagine. It has a short stalk which will hardly blow down. It will average 70 bushels per acre, which is better than the average yield. We did not plant the corn until the 25th of May, thereby it escaped the dry weather. It has matured in fine shape and is entirely out of the way of frost.

Yours truly,  
W. F. PARKS & SON.

## **EVERY GRAIN GROWS.**

Judyville, Ind., Sept. 23, 1921.

Ainsworth-Boone Co.,  
Kentland, Ind.

Gentlemen:

In regard to the seed purchased from your firm, will say that the writer bought from you for the season of 1920 using the Early Yellow Dent, and my corn averaged better than 53 bushels to the acre by weight, on land that has not had clover on it in more than ten years.

I planted this year on better soil and I believe will get a much better yield, seed germinated nicely giving a uniform stand and had the appearance of being well graded, the fact that I came to you for seed this year is proof that it paid.

Your equipment for drying and storing seed is, in my opinion, the reason that "every grain grows" and I am a satisfied customer.

Yours very truly,  
O. R. JUDY.

*A-B Seed Is Guaranteed*



## Our Modern Methods

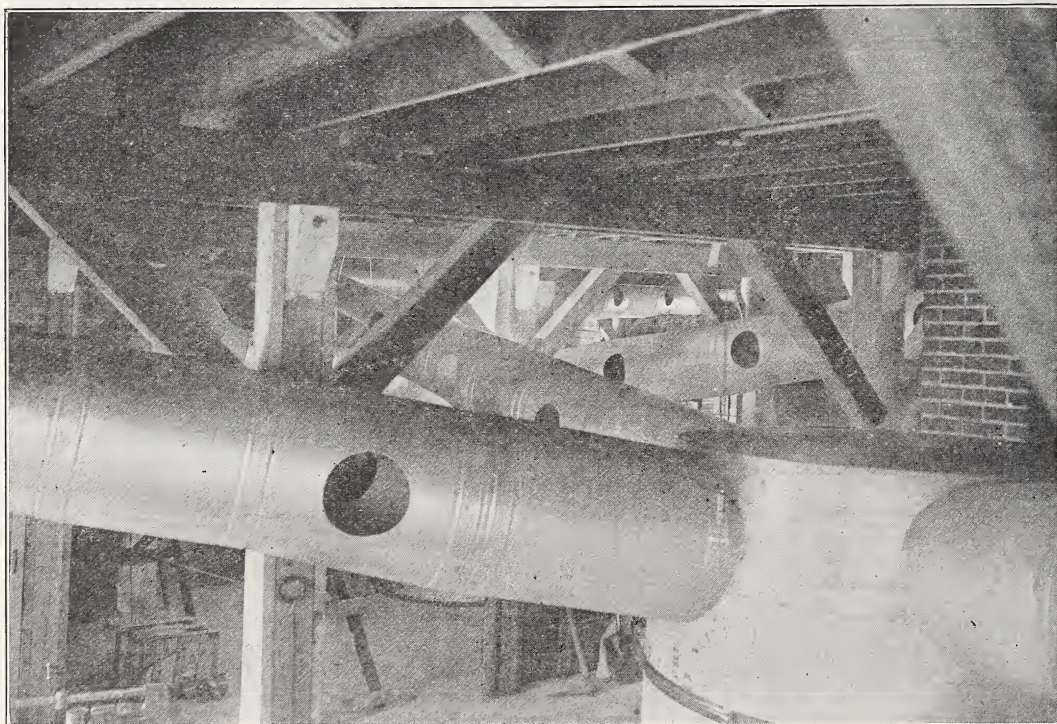
The exact value of seed corn after it has been selected depends upon its care and treatment. Most farmers pick their corn carefully but fail to realize that they have discounted the value of their seed to a very marked degree by hanging it in a cold crib, barn or in the attic, where it is subjected to very severe changes of temperature, and in the spring when testing they find only a partial percent will germinate.

Our drying plant does away with all the possibilities of a poor percentage of germination. We have the equipment to care for seed corn in a manner that will produce best results.

The corn is brought direct from the field to the drying plant where it is rough sorted at once. The seed best adapted for crate corn is immediately placed upon specially constructed drying racks. (This corn is sorted the second time as it is raked.) The corn adapted for shelled corn is placed in narrow cribs that have slatted floors and walls and a ventilator shaft passing horizontally through the center. This shaft is fed with air from our drying fan and the crib is always perfectly ventilated.

As soon as the temperature drops within the vicinity of freezing we begin firing our drying furnaces day and night and continue this until the moisture test shows less than 15 per cent.

We usually reach this test about December 1st to 15th. However this year our corn was thoroughly dried on November 1st. We next begin our third sorting, the ear corn is taken



View Showing Heating System. The heat is Uniformly Distributed under the entire First floor





**View of the Nubbing Room.. Every Ear to Be Shelled is Carefully Examined and the Butts and Tips Removed. Only Fully Matured Ears Go Into the Shelled Corn.**

from the racks and put in crates, the ears not up to standard are discarded. The ears retained have at this time at least two kernels removed for germination test, each crate being sorted by one man whose number accompanies the crate to you. After the germination tests If a crate has proved 95 per cent or better, it is again sorted and tagged O. K.

The shelled corn is placed in the nubbing bins and sorted again (third sorting), ears retained have the butts and tips removed back on the ear to a point where grains are uniform and of a good depth. These ears are then run through our sheller and from there to cleaner and grader. It is then tested for germination. If it proves 95 per cent or better, the sacks are sewed and tagged O. K.

## How Our Corn is Graded

We have (in addition to our mammoth 4-screen Clipper Grader) a second grader of our own invention and construction. It is quite unique in design and differs radically from the common type of grader. The results obtained from this machine have exceeded our expectations and testimonials received from our customers have proven to us that it is one of the most valuable assets in our entire plant.

Our shelled corn now passes over seven screens and a wind blast, that enables us to remove every odd-shaped kernel, allowing only the perfect ones to remain. Our customers are assured of receiving a grade of extreme uniformity that will plant the same number of kernels in every hill, all day long.



## Field Selecting Seed Corn

In order to keep our seed up to the highest possible standards, we field select all of the seeds used in our own planting. Every fall as soon as the corn is matured, we send out experienced men who are efficient in judging type standards and quality. These men go through the breeding plots with sacks and pick seed only from stalks that are healthy and meet with the requirements of the variety which they are selecting. The ear must hang at the proper height from the ground and the stalk must be of the right size with sufficient brace roots to prevent it from blowing down. The early corn is picked while there is a marked distinction between early and later ears and in this way we maintain our early varieties. The later varieties are picked in the same way according to the results desired. This seed comprises the basis for our next year's crop so you can always rely on our being prepared to furnish you with a superior quality of seed corn year after year.



Field Selecting from Breeding Plots

### EARS HANG AT SAME HEIGHT

Earl Park, Ind., Sept. 27, 1921.

Ainsworth-Boone Co.,  
Kentland, Ind.

Dear Sirs:

Yours of the 17th instant at hand and in reply wish to state that I have covered my field pretty thoroughly and find my corn in fine condition. There is a great deal of talk about rotten corn this year, but I find practically none in my field. The ears are of even length and hang at about the same height. I have a good stand which is a proof of good grading.

At this early date it is hard to say just what the yield will be, but from all appearances it will be 50 bushels per acre or better.

Yours very truly,  
G. D. KERR.

### AS REPRESENTED—PURE REID'S YELLOW DENT

Rushville, Ind. Oct. 3, 1921.

Ainsworth-Boone Co.,  
Kentland, Ind.

Dear Sirs:

The seed that I bought from you last spring was A No. 1, both in appearance and grading, and the germination was perfect.

On this same farm I raised another field of corn from seed that I bought from another firm. It contains a lot of hybrids, while the field grown from your seed is what the seed was represented to be, Pure Reid's Yellow Dent.

Yours truly,  
JAMES H. DUFFY.



## Seed Corn from Kentland

Our mammoth Seed Corn Drying Plant is located at Kentland, Indiana. The town of Kentland has long been noted for the fact that it is a seed corn center. It is the county seat of Newton County, Indiana; three miles from Benton County, the largest corn producing county in the state; four miles from Illinois border.

The soil is admirably suited for the production of splendid corn, and corn is the principal crop. The soil is a well drained, brown sandy silt loam. The community is progressive, the land is farmed intensively but it is scientifically rotated; the corn is of hardy variety and will grow in any portion of Indiana, Illinois, Ohio or any other state in our latitude.

Kentland is at the intersection of the New York Central and Pennsylvania lines. These railroads give us splendid shipping facilities north, south, east and west.

In addition to our railroad facilities we are also located at the intersection of two state highways, "The Adeway" and "Corn Belt" trails.

Many of our customers prefer to place their orders early and drive to Kentland at the time of planting, thus eliminating the uncertainty of freight or express shipments.

We want you to feel at liberty to come to our drying plant at Kentland at any time. We enjoy having you with us and you will benefit by the experience.



View showing ventilators in roof. These ventilators carry off the moisture on cold, damp days when windows and ventilating doors must be closed.





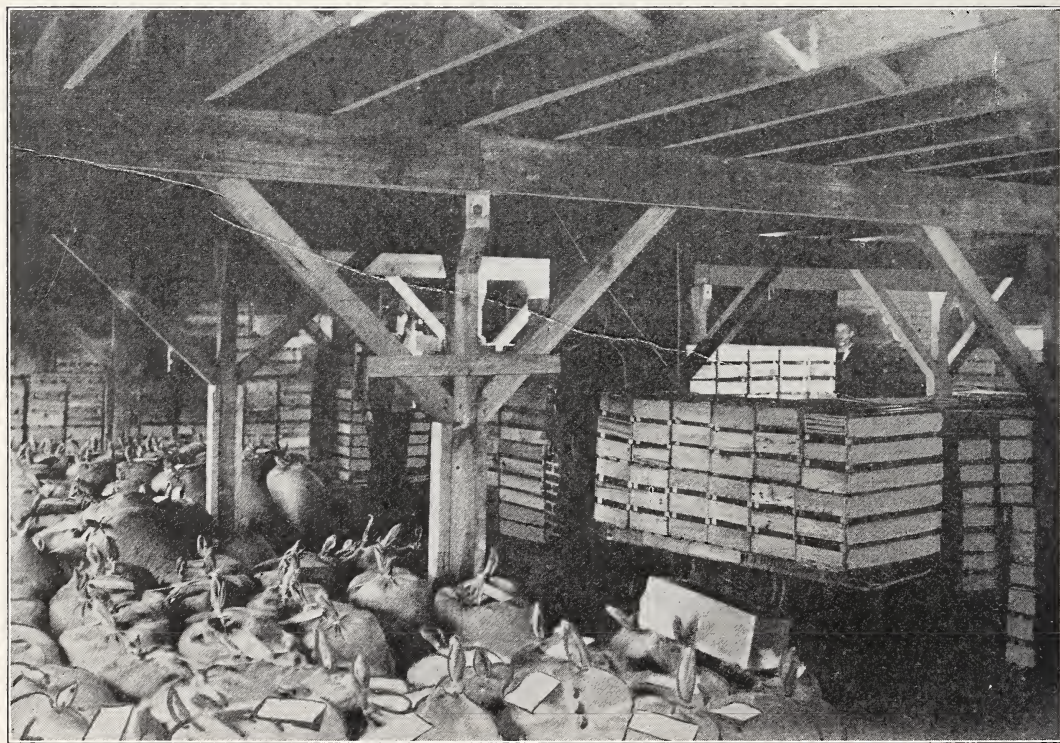
## Ear or Shelled Corn Which Shall You Order?

There has been considerable discussion about the quality of shelled corn supplied by seed corn companies and we want to take this opportunity to assure you that the shelled corn we ship to you is picked from exactly the same corn as that in the ear. All ears are full size and matured. We also, in addition, assure you that the only difference is, that the shelled corn costs us less to put on the market, due to the fact that all ear corn must be handled by hand to eliminate scuffing and is additional expense to pack in crates.

This year our shelled corn will be of the same superior quality that has always been characteristic of our seed. In addition to our mammoth Clipper Grader, we have installed another grader of our own design and construction which removes all odd sized grains. Our shelled corn now passes over seven screens and a wind blast. This improved process insures you of a regular number of kernels passing through your planter plates.

Shelled corn comes to you under the same guarantee as ear corn, it is tested, cleaned, graded and ready for your planter box.

Our average sales show about ten bushels of shelled corn to one in the ear.



Corn Ready for Shipment

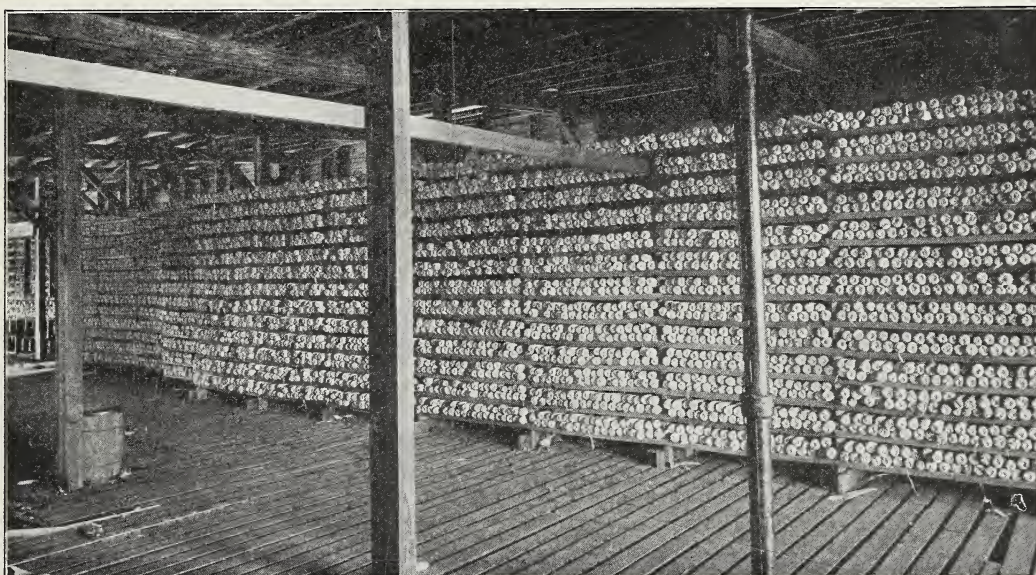


## Our 1921 Seed Corn

We look over our stock of seed corn this year, with a great deal of satisfaction because we know it will be far superior to corn planted by the majority of farmers who have picked their own seed.

It was matured ahead of the earliest frost, was in the drying plant before any freeze and has exceeded our expectations in every way. We consider our section of the country to be very fortunate this year because we have practically no mold. This means a great deal to the farmer who wants strong, vigorous seed.

Already we are receiving orders for spring delivery and while our stock is large, yet we do not want to disappoint anyone. If you need seed corn, **Don't Delay.** Send your order in as early as possible—the corn will be shipped whenever you say—and take our word for it—It is excellent.



Corn Placed on Drying Racks. It is Left Here Until Dry. Then Re-sorted and Tested.

### SHELLED CORN BEST TO BUY.

Lawrence, Ind., Oct. 2, 1921.

Ainsworth-Boone Co.,  
Kentland, Ind.

Dear Sirs:

In regard to the seed corn bought from you last spring the seed all grew and I think some of it twice, for I had a good stand. Could see very little difference between corn on cob and shelled corn and think shelled corn is cheapest to buy, goes much farther than ear corn. Have one of the best fields of large Reid's Yellow Dent in the neighborhood.

I had a neighbor who ran out of seed corn and having a half bushel of seed left sold it to him and this was his last planting. He tells me it is the best corn he has. That seed was Reid's Yellow Dent medium seed corn.

Will get another order for seed next spring. Don't forget to send catalogue.

Yours truly,  
A. B. YORGER.

### APPEARANCE AND GRADING OF CORN PERFECT.

Yorktown, Ind., Oct. 1, 1921.

Ainsworth-Boone Co.,  
Kentland, Ind.

Gentlemen:

The appearance and grading of the corn you sent us was perfect. The 70 acres of Reid's Yellow Dent is well matured and out of the way of any frost, the same being true of the Ainsworth's 90-Day of which we planted 45 acres. The yield will be about the average for this locality as I believe every grain that was not pulled up by crows made corn. The ears are the largest I have ever seen on this farm and the corn more than came up to my expectations. I can truthfully and gladly recommend your seed to anyone and will certainly know where to order when I need some seed corn again.

Very sincerely,  
B. F. CLAYPOOL.

*A-B Seed Is Guaranteed*



## Why Pick Your Own Seed Corn! It Loses You Money!

Don't go to all the trouble of picking seed corn, racking it, drying, testing, shelling, grading and then find out your seed will not germinate or will not give you a perfect stand.

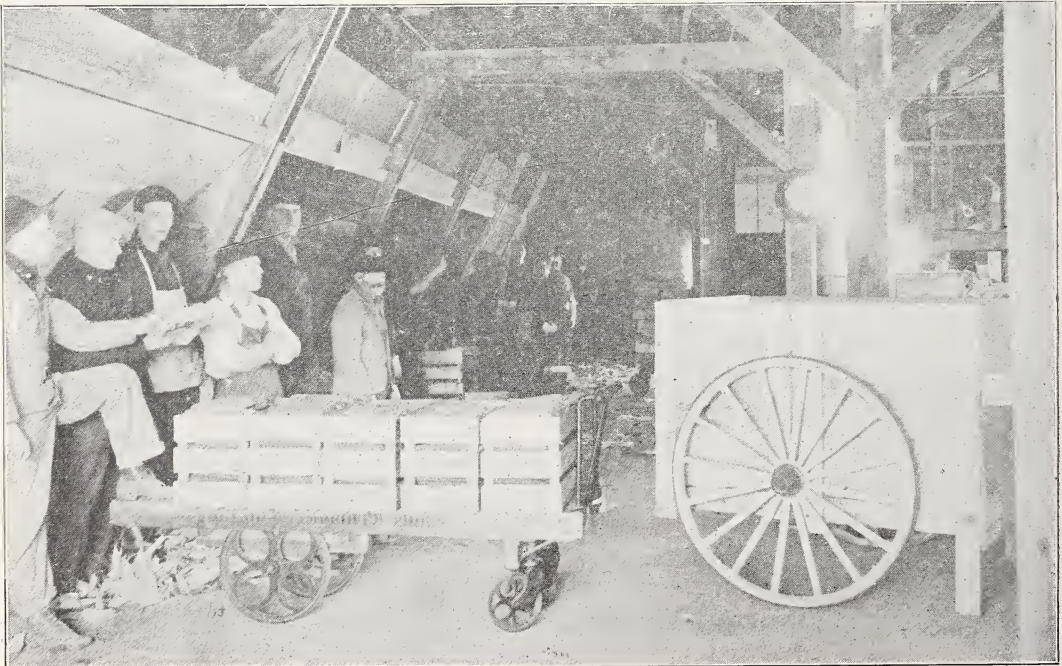
We have proved to many of our good friends that they actually lose money to pick their own seed corn and they have given it up and come to us year after year for their seed. They know it is genuine and will produce more per acre on an average than they can possibly get from their own picking.

Most farmers are not equipped to care for seed corn. They do not believe that it pays to construct a place adapted to properly handle corn. Such a place would require a heated room that was never allowed to get below freezing. This is expensive at present coal prices and for the few bushels of seed corn used you cannot afford to prepare such a drier.

Any farmer will tell you that seed corn properly selected and scientifically dried will yield from 1-16 bushels more per acre than corn dried in a crib, barn or attic where it is submitted to all sorts of weather conditions.

You cannot afford to go through the disagreeable task of selecting the seed, fixing a place to dry it and then have to test it, shell and grade it, when you can buy seed from us at the reasonable price of \$3.00 per bushel. When you buy seed from us all you do is place your order, give us date for shipment, and we do the rest, and we do it in a way that you will approve.

Come and see the plant. It will prove to you that we are capable of saving you a lot of old-fashioned worry, trouble and effort and in addition make you dollars every year.



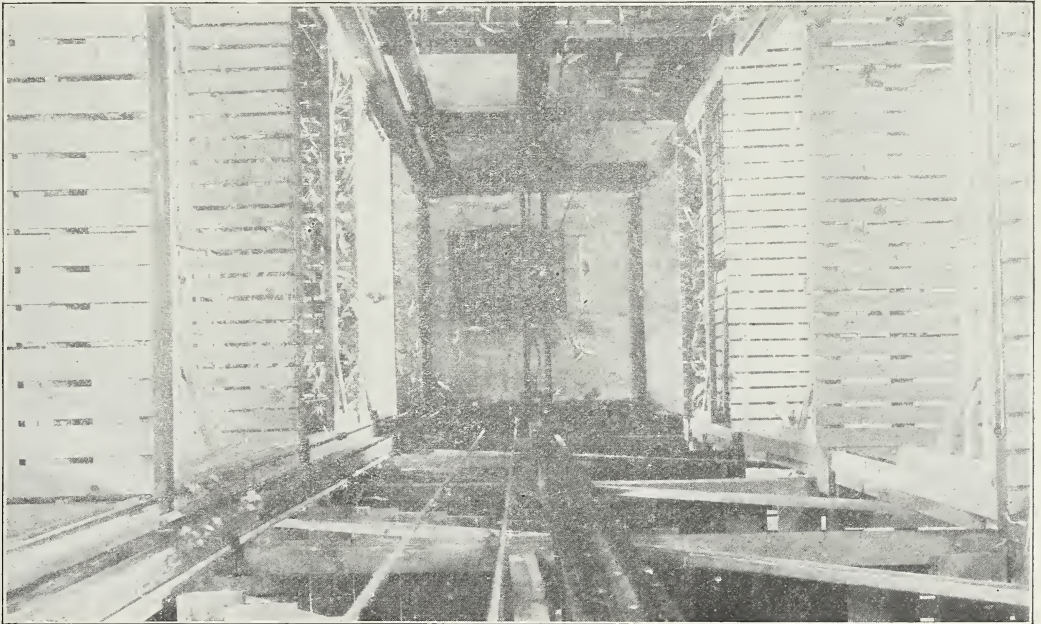
Rough Sorting the Corn as it Comes from the Fields.



## How We Test Our Corn

Our germination tests are not made in the usual hap-hazard way, but two grains from every ear are removed and daily tests run in cold sand boxes, with burlap covers soaked with cold water placed over them. These boxes are placed in a cool room and conditions are as unfavorable as possible. This is sufficient to satisfy even the most critical of the thoroughness of our methods.

In order to compare our seed with others we collected samples of seed corn from the farmers about Kentland and tested their samples in comparison with our own seed. Our seed germinated better than 95 per cent against 80 to 90 per cent germination of the other samples. But our seed grew as much in three days as the other seed did in seven. The test was made under very unfavorable circumstances but it served to prove how important vitality is to the growth of the young corn plant.



View Looking Straight Down Our Elevator Shaft from the Roof. Note the Open Floors, Allowing Free Circulation of Air Through Building.

### OUR GUARANTEE

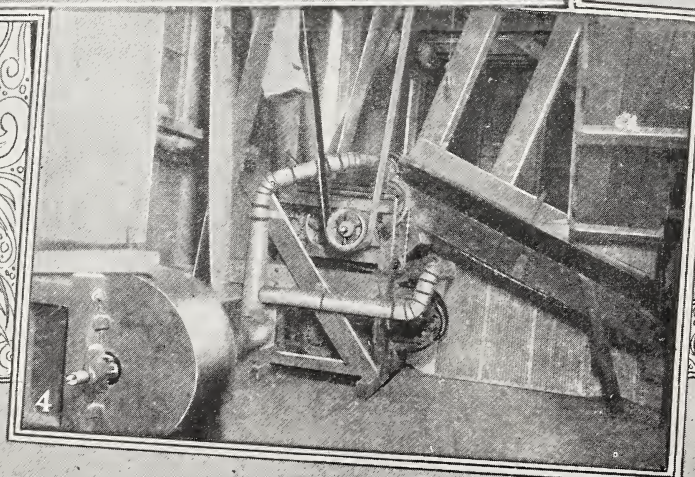
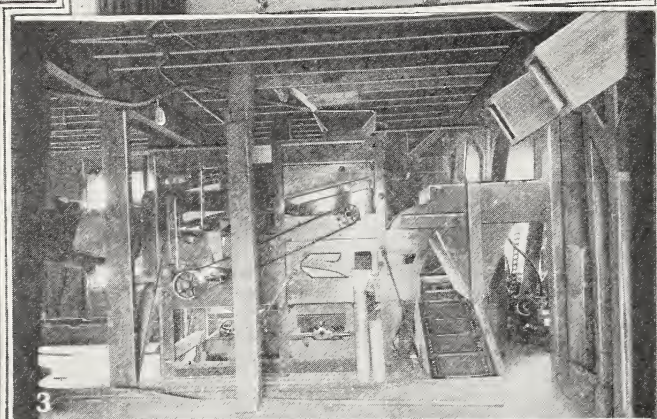
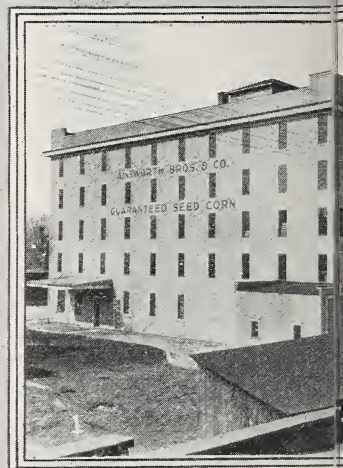
You are given twelve days in which to test this corn. If you find it unsatisfactory in any way, return it to us, at our expense, within the above limit and we will refund the purchase price. Guaranteed germination 95 per cent or better.

### NOTICE

If you wish to return corn for any reason it must be returned by freight otherwise you must pay return charges.



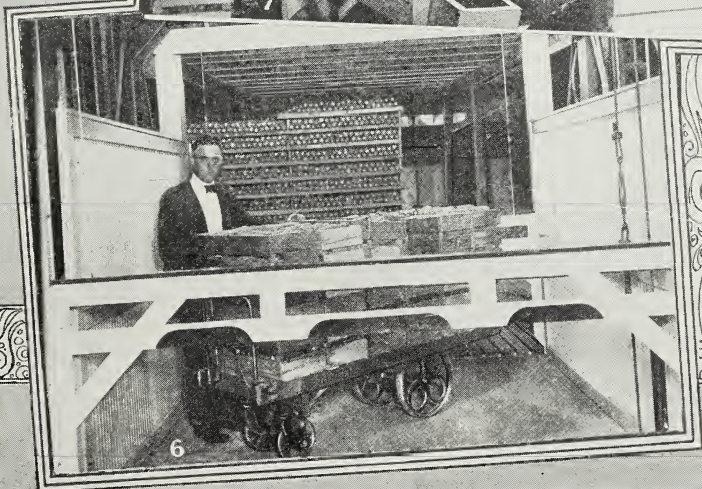
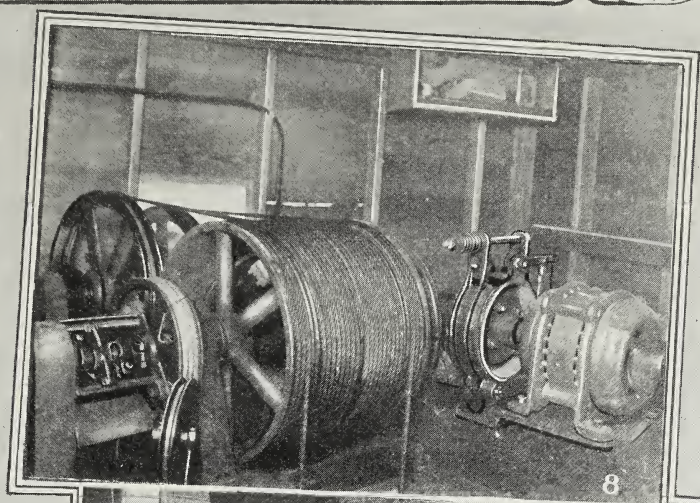
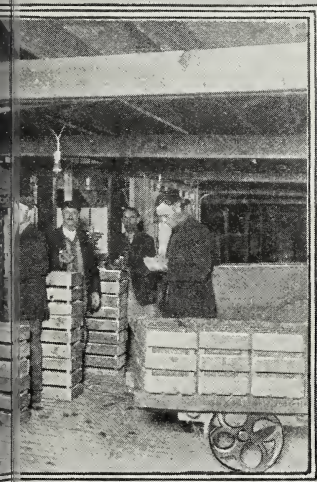
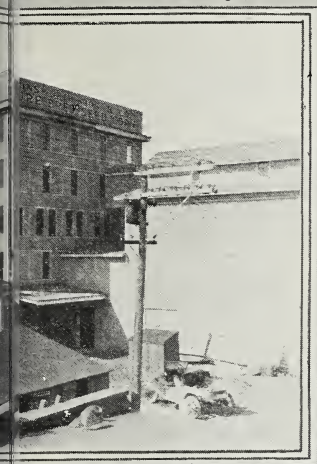
# INTERIOR OF MAMMOTH DRYING



1. View of Plant. 2. Private office. 3. Corn grader; corn from this hand grader. 4. Sheller; we use a two-hole sheller as it does no sorting and testing. 6. Freight elevator. 7. Nubbing room and the butts and tips removed. 8.



# VIEWS OF R SEED CORN PLANT



machine is more uniformly graded than is possible from any fan mill or  
rack the corn. 5. Taking corn from drying racks for final  
m; every ear to be shelled is carefully examined in this  
3. Motor operating elevator, shown in Fig. 6.

guaranteed





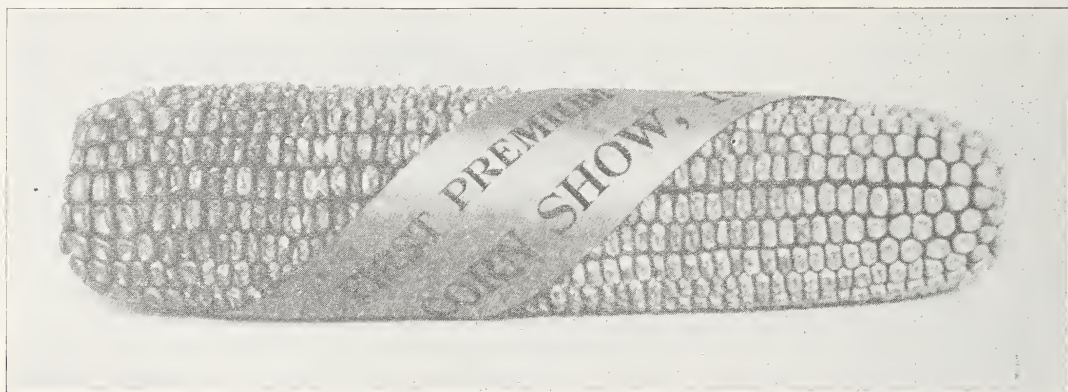
## Reid's Yellow Dent

Our Reid's Yellow Dent is the latest maturing variety of corn we handle. We cannot recommend this corn too highly. The late strain as a rule is safe from frost in 115 to 120 days. The medium strain is a little earlier and matures in about 105 to 110 days.

Reid's Yellow Dent is perhaps the most popular variety of corn in the entire corn belt. The kernels are deep, every other row dovetailing together. Percentage of grain to the cob is unusually high on this corn. We have bred this corn to a medium rough type, as that is the type most desired by farmers.

We recommend this corn as the best yellow corn for ensilage purposes. Our late Reid corn will produce more bushels per acre than any other corn we handle, providing you have a sufficiently long growing season. But we wish to impress on our customer's mind that unless you are sure you have the proper length of season we urge you to plant some of our earlier maturing varieties, as nothing cuts down your yield more than planting a corn that is too late for your locality.

We can furnish this corn in either the late or medium maturing strains.



**PRICES:** Ear corn in bushel crates \$3.50. One bushel and up (sacks free), shelled and graded ready for planting \$3.00; one half bushel \$1.75; one peck \$1.00. One ear postpaid 50c.

### CORN WILL AVERAGE 80 BU. PER ACRE.

Elwood, Ind., Sept. 30, 1921.

Ainsworth-Boone Co.,  
Kentland, Ind.

Gentlemen:

As to the 20 bushels of Reid's Yellow Dent seed corn I purchased from you last spring, I wish to state that it was as represented in every respect and it gave me a perfect stand of corn. In fact, it is the best corn I have had to plant in many years.

I think my 120 acres will average nearly 80 bushels per acre. The corn matured well and has been ready for frost for some time. My corn will yield better than most corn around the neighborhood.

Wishing you success, I remain,

Yours truly,  
W. C. WAYMIRE.

### NOT A BETTER PIECE OF CORN IN THE COUNTRY.

Thorntown, Ind., Sept. 22, 1921.

Ainsworth-Boone Co.,  
Kentland, Ind.

Gentlemen:

I received your Reid's Yellow Dent seed corn last spring in the very best of condition. It was quick to germinate and we had almost a perfect stand of healthy plants. I don't think there is a better piece of corn in the country than we have from your seed and although we had a very hot dry summer I think the yield will run from 65 to 75 bushels per acre. I am more than pleased with your seed and can heartily recommend your firm to anyone desiring High Class Seed Corn.

We ourselves are engaged in the production of High Class Spotted Poland China hogs and Polled Hereford cattle and are convinced that Pure Bred Seed corn is as essential as Pure Bred Livestock.

Sincerely yours,  
S. R. YOUKEY & SONS.



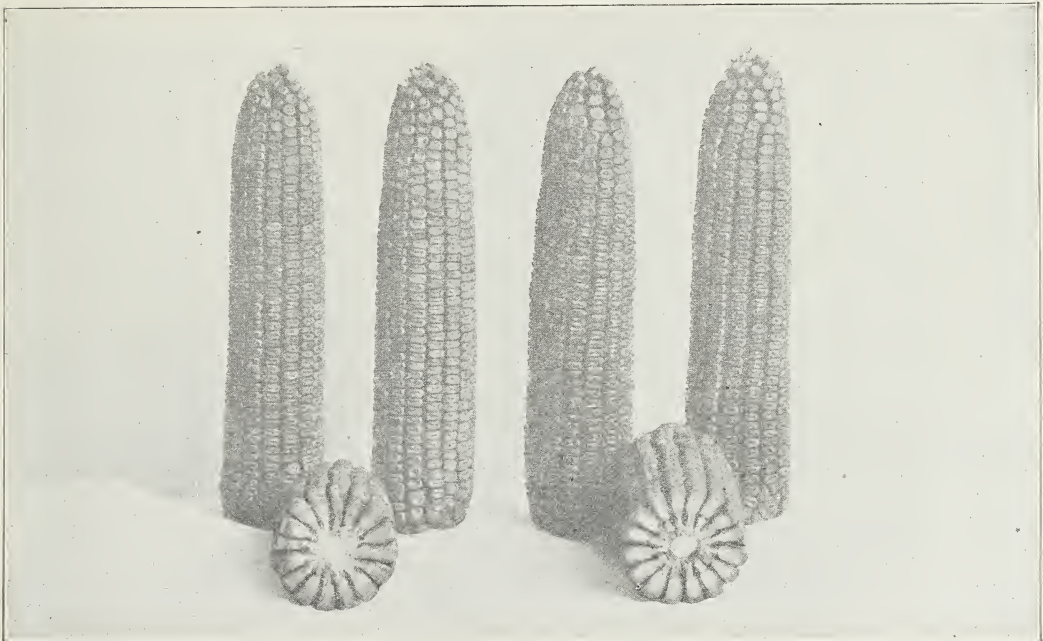


## Golden Standard Leaming

Leaming is the oldest variety of dent corn known. It was originated by J. S. Leaming, near Wilmington, Ohio, in 1826. Even at that early date, before modern corn breeding came into effect, it was noted for its fixed type.

We have bred this corn so that it is earlier in maturing than the common strains, maturing in from one hundred to one hundred and ten days.

Golden Standard Leaming is of a deep golden color, well filled at butt and tip. The rows of kernels are very straight and distinct. The ears range from seven to ten inches in circumference, from nine to eleven inches in length and will weigh from twelve to seventeen ounces. Stalks are from eight to ten feet high. This corn is a great favorite in dairying and cattle feeding districts and is well adapted to a wide range of country. Leaming corn does not become flinty as other varieties of dent corn, which is an advantage when used for feeding purposes. We also recommend it as an ensilage corn.



**PRICES:** Ear corn in bushel crates \$3.50. One bushel and up (Sacks free) shelled and graded ready for planting, \$3.00 one half bushel \$1.75; one peck \$1.00. One ear postpaid 50c.

**BEST CORN HE EVER RAISED**

Sheldon, Ill., Sept. 22, 1921  
Ainsworth-Boone Co.,  
Kentland, Ind.

Dear Sirs:

The 90 Day corn I received from you was fine. Better than I really expected. Matured ahead of any of my neighbor's. The yield is extra good. Best corn I ever raised.

Thanking you for your careful selection, you can expect my order next spring.

Yours truly,  
ROY F. SENNETT

**WILL YIELD 15 BUSHELS MORE THAN  
CORN PURCHASED ELSEWHERE**

Ottawa, Ill., Sept. 26, 1921.  
Ainsworth-Boone Co.,  
Kentland, Ind.

Gentlemen:

I was very much pleased with the Leaming seed corn I purchased from you last spring. The germination of this corn was perfect and I never had a better stand. The yield will be about 15 bu. more per acre than it will be from other corn which I purchased elsewhere. The quality of the corn from your seed is extra good.

Yours truly,  
HERMAN C. KNOLL

Box 247

*A-B Seed Is Guaranteed*

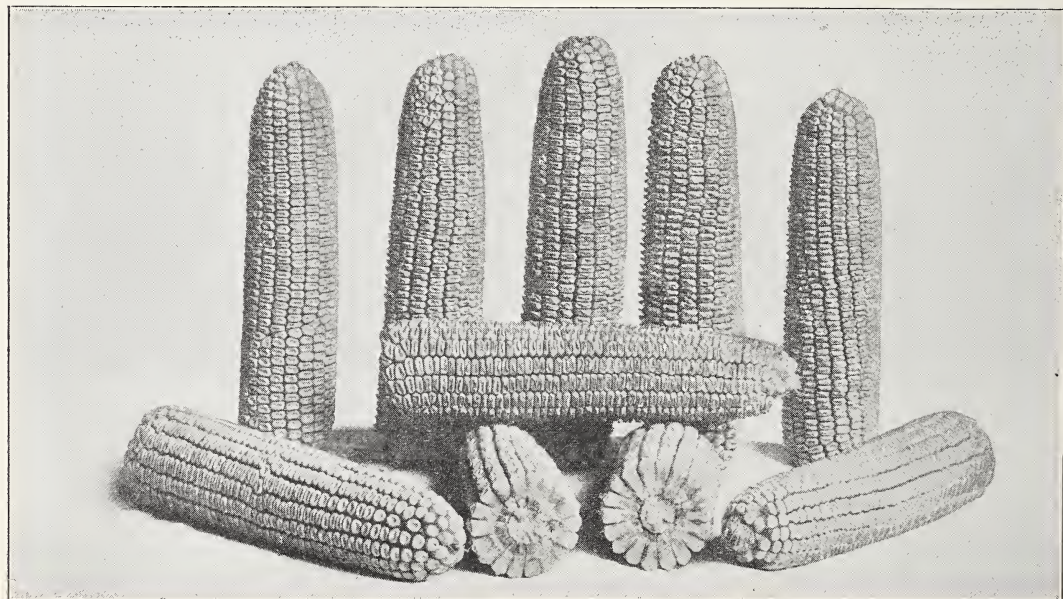


## Silver Mine The World's Best White Variety

Silver Mine corn is becoming more popular every year and it seems impossible to supply the demand for this splendid corn. This corn is also very popular in Iowa and is known as Iowa Silver Mine. It is the only white variety we handle.

This corn has many desirable features, the ears being well filled and the grains very close together. It is also an exceptionally good sheller. The stalks of this corn do not grow as tall as the Reid's Yellow Dent, nor is the fodder quite so heavy, and for this reason it will stand dry weather unusually well. This corn gives good yields even when planted on poor soil. Silver Mine will produce an ear when other varieties only send forth a shoot.

The many phases of unfavorable conditions of the past year have demonstrated the wonderful vitality of this corn, and locally we expect to sell twice the number of bushels of Silver Mine as heretofore.



**PRICES:** Ear corn in bushel crates \$3.50. One bushel and up (sacks free), shelled and graded ready for planting, \$3.00; one half bushel \$1.75; one peck \$1.00. One ear postpaid 50c.

**SILVER MINE BEST CORN IN COMMUNITY**  
Dundee, Ill., Oct. 17, 1921

Ainsworth-Boone Co.,  
Kentland, Ind.

Dear Sirs:

The corn we got from you last spring did exceptionally well. I think every kernel grew. The Silver Mine was the best corn in this community. We never grew such corn before. Filled three silos, two 14 x 42 and one 18 x 36. The amount of acreage was 28 acres. The corn matured; of course this was an exceptional season.

The Ninty Day did well and will mature here almost any season—a good safe corn for this county.

Yours truly,  
H. NOEL GIBSON

**WAS VERY MUCH PLEASED WITH SILVER MINE CORN**

Kentland, Ind., October 8, 1921  
Ainsworth-Boone Co.  
Kentland, Ind.

Gentlemen:

I was very much pleased with the Silver Mine corn purchased from you last spring. The grading of this seed was excellent so that I got a perfect stand and I never found a grain that failed to grow. The corn matured in plenty of time so as to be safe from frost and I believe it will out-yield most of the corn in this section of the country.

Very truly,  
LEWIS ANSTETT



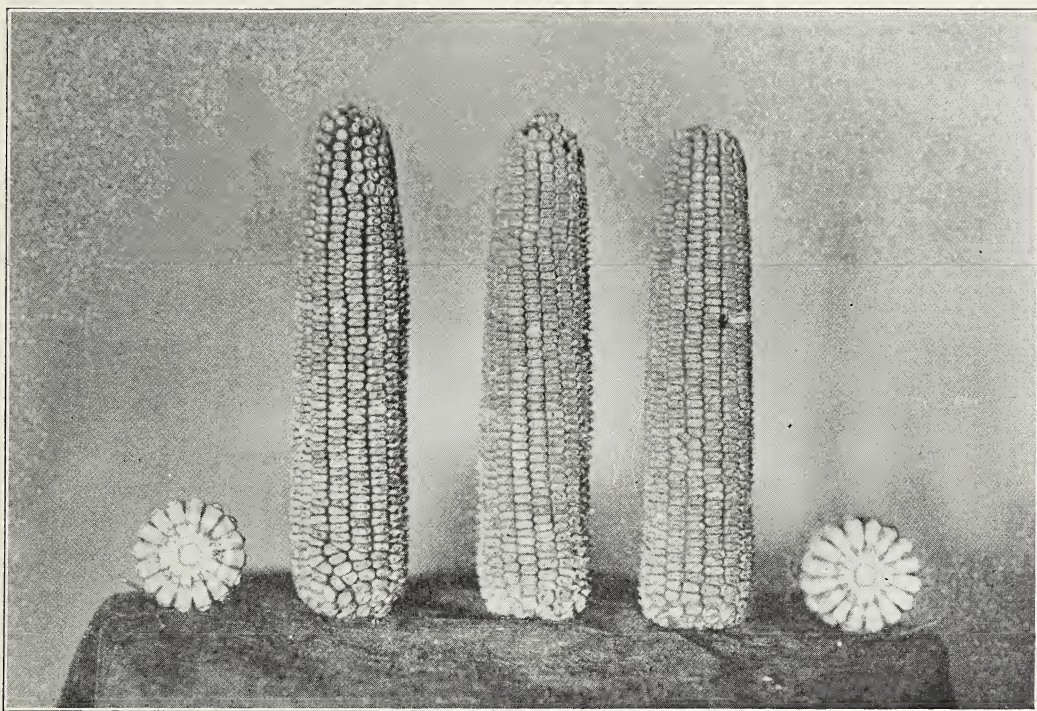


## Ainsworth's Ninety Day

Our Ninety Day corn is a few days later than our Early Dent. The ears average about one inch shorter than Reid's Yellow Dent, the ears being very firm and solid and the grains set compactly on a very small cob.

In the breeding of this corn we have endeavored to combine early maturity with good yields. As a rule, early maturing corn is a poor yielder. Our Ninety Day corn, according to our experience, will yield within about 5 per cent of our other varieties when planted at the same time. This corn can be planted as late as June 10 in this latitude and still mature with Reid's Yellow Dent planted 15 to 20 days earlier, and will out-yield late maturing corn planted at that time, besides being out of the way of the frost.

Our Ninety Day corn is especially valuable to the farmer of central Indiana and Illinois who wishes to follow corn with wheat, as it matures so early it can be husked out and the ground prepared for wheat. This corn is a special favorite to the stock man who wishes early feed. We consider this an ideal corn for the latitude of northern Illinois. We also urge the farmers of Kansas and Oklahoma to try this corn, as it matures before the drought sets in. For replanting, this corn is invaluable.



**PRICES:** Ear corn in bushel crates \$3.50. One bushel and up (sacks free), shelled and graded ready for planting, \$3.00; one half bushel \$1.75; one peck \$1.00. One ear post paid. 50c.

**NINETY DAY CORN YIELDING BETTER THAN LATER VARIETIES**

Piper City, Ill., Sept. 28, 1921

Ainsworth-Boone Co;  
Kentland, Ind.

Dear Sirs:

In regard to the 90 Day yellow corn purchased of you last spring will say that the appearance and grading were of the very best that could be procured, no matter where the corn might be purchased. It is well matured and has been well out of the frost for several days, the seed being planted June 8th, 1921.

The corn will make a fair yield considering the dry and hot weather we had here and will do much better than some later varieties planted at the same time.

As I had a chance to go through your seed house when I was in Kentland last spring and seeing your drying rooms and grading machinery and the quality of your corn ready for shipment, I believe that any farmer in need of good seed corn can make no mistake by buying it of your company.

Yours very truly,  
ALBERT KEIPER

*A-B Seed Is Guaranteed*

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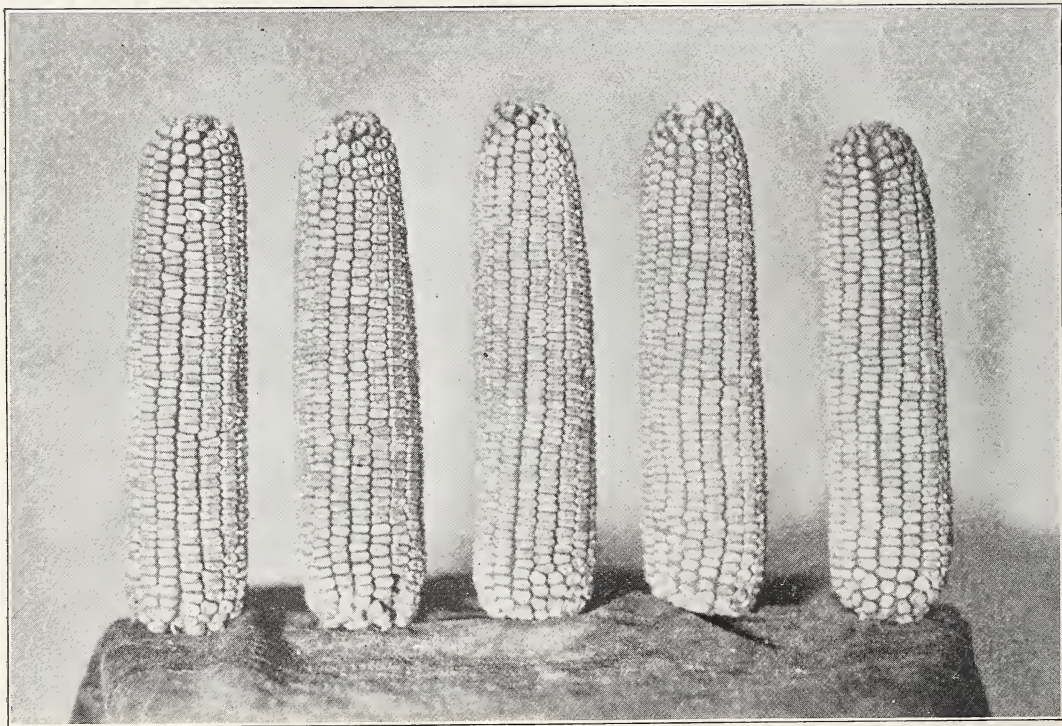


## High Yielding Type Reid's Yellow Dent

In selecting this particular type of Reid's Yellow Dent the old show type standards have been done away with, the corn being selected entirely along high yielding lines. The ears are not as large in diameter as the old standard Reid's, having only from sixteen to eighteen rows, and the rows are paired less distinctly. The ear is irregular in appearance and the grain rather thick in comparison to width. The grain is of a smooth type and has a high per cent of oil.

Our high yielding Reid's is not a rank growing variety, even on rich ground it does not produce an abundance of foliage. The stem itself is short and of a finer texture. This variety of corn will stand adverse conditions unusually well and in bad years it will give a fair yield when other varieties are failures.

We believe this is a good corn to tie to, as it is one of the highest yielding varieties we handle. But we would not advise planting this variety if one is entering corn shows and wishes a large number of show type ears to select from.



**PRICES:** Ear corn in bushel crates \$3.50. One bushel and up (sacks free), shelled and graded ready for planting, \$3.00; one half bushel \$1.75; one peck \$1.00. One ear postpaid 50c.

### A HIGH YIELDING VARIETY

Ainsworth-Boone Co., Kentland, Ind.

Kentland, Ind., Sept. 22, 1921.

Dear Sirs:

The yielding qualities of your improved Reid's Yellow Dent are the best I have ever seen. This corn has pleased me in every respect. The ears are just the right height from the ground and the ears are as nice and plump as I have ever seen. It seems as though every ear is of about the same size and there are very few nubbins. It has a smaller stalk than the standard varieties of corn and is fully two weeks earlier in maturing.

The seed that I received was well graded and showed that it had been carefully selected. It came up well and gave me a perfect stand.

Yours truly,

ED MCGINNIS





## A Letter From the Governor of Indiana

WARREN T. McCRAY  
KENTLAND, INDIANA

December 21, 1920.

To Whom it May Concern:

My dear Sir:

It gives me pleasure to recommend the Ainsworth Boone Company and to say that they are young men of the highest integrity and their word can be relied upon explicitly.

They are seeking to build up a reputation in the seed corn business and they are naturally anxious to serve the people well and truthfully. They are experts on seed corn and are better equipped to handle it than any one else in the business.

Assuring you that you will not be disappointed in your dealings with them, I am

Very truly,

*Warren T. McCray*





## Do You Know Any of These Men?

It is only possible for us to publish a very few of the thousands of testimonials received in answer to our yearly inquiry.

Here is a summary of a few letters from customers throughout our territory. Should there be any doubt in your mind as to the merit of our product we request that you communicate with any of the following men.

### INDIANA

		Appearance Grading	Maturity	Comparative Yield	Expectation
Alexandria	Evard Groover	Fine	Good	75-80 bu.	Equalled
Argos	M. J. Reed	Excellent	Good	Very heavy	Equalled
Burnettsville	S. O. Spring	Satisfactory	Early	Injured by worms.	
Berne	Rufus Springer	Fine	Better	Outyields my other corn.	
Brazil	Elmer Winklepleck	Fine	Good	Satisfied	Equalled
Brook	Floyd Waling	Good	Good	Very good	Exceeded
Brookston	O. S. Elston	Uniform	Very good	Better than expected.	
Bunker Hill	Frank Peters	Fine	Better than average	Dry weather hurt yield	Equalled
Camden	Walter Foreman	Fine	Ahead of average	70-75 bu.	Equalled
Connersville	Hez May	Excellent	Better	Good	Exceeded
Converse	B. F. Pence	Fine	Good	Extra good	Equalled
Danville	C. C. Branson	Excellent	Very good	Good	Exceeded
Delphi	Sylvester Robinson	No. 1.	Good	5 to 8 bushels more per acre than other corn.	
Earl Park	E. S. Yeager	Good	Good	Very good	Satisfied
Elwood	Jas. M. Cochran	Best	Good	Heavy	Equalled
Farmersburg	A. E. Harrison	Excellent	Fine	Average	Equalled
Forest	Waldo Wood	Excellent	Good	75 bu. per acre	Equalled
Goodland	Wm. H. Bennett	Excellent	Very good	Average	Satisfied
Goodland	Jesse Clouse	Good	Good	5 to 8 bushels more than my own seed.	
Harrodsburg	W. H. Deckard	All right	Very good	Average	Exceeded
Hartford City	Walter Gettys	Good	Very good	Average	Exceeded
Holton	John W. Crew	Excellent	Very good	Good	Equalled
Idaville	Fred Reames	All right	Very good	Average	Equalled
Kentland	Paul Ortnier	Fine	Very good	Good	Equalled
Kentland	W. L. Strole	Satisfactory	Good	Damaged by worms.	
Kokomo	J. M. Littler	Very good	Very good	Good considering dry weather.	
Kouts	F. Helmberg & Son	Excellent	Late corn not locality, early corn did well.	Suited for this	
LaFayette	Ernest Winkler	Very even	Good	60-70 bu.	Satisfied
Lowell	Joe Dinwiddie	Excellent	Good	Above average	Exceeded
Marion	Olva Stevens	Fine	Good	Above average	Exceeded
Monticello	Chas. A. Wise	Fine	First class	Average	Equalled
Mt. Ayr	H. G. Clark	Excellent	Very good	Extra good	Equalled
Mishawaka	Ed. Duchatelet	Very even	Good	Very good	Equalled
Noblesville	H. F. Mallory	Good	In good time	Above average	
North Salem	Crit J. Waters	Good	Very early	Best ever raised.	
Pence	Chas. Conner	Good	Good	Very good	Equalled
Parker	Nathan Wood	All right	Very good	Up to standard.	
Peru	Wm. Reed	All right	Very good	Good	Equalled
Remington	Eurdette Porter	Good	Good	Good considering season.	
Rossville	E. C. Ritchey	Good	Good	Average	Satisfied
Sheridan	Allen E. Walker	Good	Good	Fair	Equalled
Summitville	J. F. Love	Good	Good	60 bu. per acre	Equalled
Summitville	Everett E. Gaither	Perfect	Good	Very good	Satisfied
Tell City	Philip Werner	Good	Fair	Average	Hurt, drought
Valparaiso, Rfd 4	Marcene Haxton	Fine	Good	Early Reid's Yellow Dent best for ensilage in this locality.	
Valparaiso	W. F. Sievers	Good	Good	60-70 bu.	Exceeded
West Lebanon	W. A. Kiser	Good	Good	Above average	Satisfied
Wilkinson	Lem Jones	Good	Good	Not large on account of dry weather.	
Windfall	H. D. Pickering	Excellent	Early	Good	Equalled
Wolcott	P. R. Stortz	Even grade	Good	Satisfactory in spite of dry weather.	
Woodburn	Joe Lumm, Rfd 3	Fine	Earlier	Above average	Equalled
Yorktown	E. D. Miller	Good	O. K.	80 bu. per acre	Satisfied





## Do You Know Any of These Men? — Continued

### ILLINOIS

	Appearance Grading	Maturity	Comparative Yield	Expectation
Barrington, Box 250—E. J. Schultz -----	Fine	Good	Very good	Exceeded
Bourbonnais -----L. E. Suprenant -----	Very good	Good	5-10 bu. more than our seed	Satisfied
Cissna Park -----Shirley Hickman -----	Good	Fair	55 bu.	Equalled
Crescent City -----W. S. Malany -----A No. 1		Very good	Large	Equalled
Donovan -----Otto Rudicel -----	Fine	Very good	Above average	Equalled
Donovan -----Fred Munson -----	Excellent	Very good	15-20 bu. more than our corn	Exceeded
Humboldt -----Matt Boyd -----	Fine	Early	50 bu. per acre	Exceeded
Iroquois -----Edwin Brown -----	Very even	Early	Good	Exceeded
Jewett -----Tim Sullivan -----	Very even	Good	Better than expected consider- ing dry season.	
Marshall, Rfd 3 ----Walter Welsh -----	Fine	Very good	15 bushels more than other corn per acre.	
Marseilles -----Ralph Bosworth -----	Excellent	Early	Very good	Satisfied
Plainfield -----F. C. Boardman -----	Good	Good	Outyields average corn of this locality.	
Sheldon -----F. P. Zumwalt -----	Fine	Good	Very good	Exceeded
Trivoli -----Edward Dorenbus -----	Good	Early	Excellent	Exceeded
Woodland -----Geor. W. Williams -----	Fair	Good	Above average	Satisfied

### OHIO

	Appearance Grading	Maturity	Comparative Yield	Expectation
Ada -----Thos. Tighe -----	O. K.	Good	55 bu. per acre	Exceeded
Bannock -----St. Clair Caldwell -----	Good	Good	Above average	Equalled
Beallsville -----R. L. Hutchison -----	Excellent	Good	Very good	Equalled
Bettsville -----G. H. Voorhies -----	Fine	Early	Above average	Beyond
Bowerston -----J. R. Masters -----	Fine	Very good	Very good	Satisfied
Brookville -----A. H. Marshall -----	Fine	Good	Excellent	Equalled
Bucyrus -----Elmer Krauter -----	Very even	Good	85 bu. per acre	Satisfied
Camden, Rfd 5 -----Chas. Friend -----	Excellent	Good time	Above average	Satisfied
Canal Winchester -----G. T. Bitler, Jr. -----	Good	Good	50-60 bu.	Satisfied
Convoy, Rfd 4 -----E. E. North -----	Good	Good	A bumper crop	Equalled
Delta -----E. J. Murray -----	Fine	Good	70-75 bu.	Equalled
Ft. Loramie, Box 56—Clemens Eilermann -----A No. 1		Fine	Very good	Equalled
Jeffersonville -----W. N. Straley -----	Good	Fine	Above average	Satisfied
Lima, Rfd 8 -----Jos. H. Miller -----	Good	Good	Average	Equalled
Litchfield -----W. H. Stine -----A No. 1		Good	Best in locality	Exceeded.
Malvern -----Jno. W. Gorrell -----	Fine	Good	20 per cent better than other corn in same field.	
Ottawa -----L. J. Schroeder -----	Fine	Good	Good for what chance it had.	
Roseville -----G. E. Horn -----	Good	Fairly early	Very good	Equalled
Rockford, Rfd 1 -----James E. Behymer -----	Good	Good	Above average	Equalled
Stryker -----C. L. Clark -----	Excellent	Good	Above average	Equalled
Somerville -----E. C. Mendenhall -----	Very even	Good	65 or 70 bu.	Exceeded
Tontogany -----C. C. Kuder -----	Fine	Very good	“The best two bushels seed I ever planted.”	
Wooster, Rfd 5 -----Glenn W. Burgan -----	Fair	Very good	Big crop	Satisfied
			Above average	Satisfied

### MISCELLANEOUS

	Appearance Grading	Maturity	Comparative Yield	Expectation
Morgan, Ky. -----J. P. Moore -----	Good	Very even	Good for such a dry season.	
Blissfield, Mich. ----Ed. A. Brown -----	Excellent	O. K.	Good	Satisfied
Dryden, Mich. -----R. E. Whitaker -----	Good	Good	“Best I ever grew for silo.”	
Marshall, Mich., Rfd 3, Box 30 -----	Murray & Sprong -----	Very good	3000	“Heavier than any other corn in this locality.”
Marlton, N. J., Rfd 2—Henry J. Olt -----	Good	Good		
Wales Center, N. Y. —Chas. S. Minton -----	O. K.	Very good		“Will yield as much corn as any we ever raised.
Pulaski, Pa. -----W. W. Gibson -----	Good	Very good		“Have a very fine crop, the best I ever grew.”
Warren, Pa. -----Jamieson Hardware & Supply Co. -----	Very good			





## What Our Bankers Say

WARREN H. HIGGINS, PRESIDENT  
A. D. HIGGINS, CASHIER

J. V. DOODCH, VICE PRESIDENT  
C. M. HOLLOWAY, ASSISTANT

GEO. H. HART, VICE PRESIDENT  
Wm. GARDNER, COUNSELLOR

**Discount & Deposit State Bank**

ESTABLISHED 1873

CAPITAL AND SURPLUS \$125,000

KENTLAND, INDIANA.



CAPITAL \$25,000  
SURPLUS \$25,000

**Kent State Bank**

KENTLAND, INDIANA

CARROLL C. KENT, PRESIDENT  
A. C. WARDMAN, VICE PRESIDENT  
ARTHUR A. BARNES, CASHIER  
R. T. GOSWELL, ASSISTANT CASHIER

January 1, 1920

January 1, 1920

TO WHOM IT MAY CONCERN:-

It is with pleasure, that I recommend to the general public, the firm of Ainsworth & Boone, as being men of integrity and uprightness, and thoroughly reliable from every point of view.

They have recently erected in our city, what is probably the most complete and modern building of its kind, devoted exclusively to the business of handling and preparing seed corn for the market.

You can rest assured that any contracts entered into with the above named firm, will be carried out to the letter.

Yours very truly,

DISCOUNT & DEPOSIT STATE BANK

*Warren H. Higgins*  
President

(WTH:O)

To Whom Concerned:

We are pleased to recommend to you the firm of Ainsworth-Boone Company, who are engaged in the pure-bred seed corn business in this city.

The above concern is located in the heart of the corn producing country. They are experts in their line and are financially responsible.

Yours very truly,

KENT STATE BANK

By *A. C. Wardman*  
Cashier.

AAB-C

## What Our Grain Dealers Say

W. F. STARZ & CO.  
FOWLER, IND.

WADENA GRAIN CO.  
WADENA, IND.

OTTERBEIN GRAIN CO.  
OTTERBEIN, IND.

DUNNINGTON GRAIN CO.  
DUNN, IND.

OFFICE OF  
**Kentland Grain Company**

KENTLAND, INDIANA.

January 1, 1920

**HARLAN GRAIN CO., SUCCESSORS TO**

**McCRAY GRAIN CO.**

WHOLESALE GRAIN DEALERS

KENTLAND, IND. January 1, 1920.

TO WHOM IT MAY CONCERN:

We heartily recommend the Ainsworth-Boone Co. as young men of sterling character and honorable in all their dealings.

I have personally known the Ainsworth family for many years and know them to be successful farmers and experts in the seed corn business. Mr. Boone, who is associated with them, is an honest, upright young man, and also an expert in this line.

We are confident that this firm is thoroughly reliable in every respect.

Very truly yours,

KENTLAND GRAIN CO.  
*W. F. Starz*

To Whom It May Concern:

We are indeed glad to recommend to the public the firm of Ainsworth-Boone Company of this place.

We find them to be experts in the selection and preservation of seed corn. We feel free to recommend them to anyone needing anything in their line.

They are financially responsible and are strictly honest and honorable in every way.

Yours very truly,

*Harlan Grain Co.*  
C. C. Harlan





## HOW TO ORDER

**Write Your Name Plainly.** Your name, post office and state should be plainly written. If your shipping point is different from your post office address, give both.

**How to Send Money.** By draft, check, post office money order, or currency if sent by registered letter at your risk. We have confidence in the farmer and do not hesitate to accept his personal check. This is generally the most convenient way to make remittance and is entirely satisfactory to us.

**Shipment of Orders.** When no time is specified for shipment we use our own judgement and ship at our convenience, which is generally the same week that the order is received, providing cash accompanies the order. However, we are glad to store your seed in our plant until you are ready to use it. Our shelled corn is shipped in strong sacks, and our ear corn in well made crates. We furnish crates and sacks free of charge. When shipments are made to stations that have no agent pre-payment of charges is necessary. If you wish your corn shipped to such stations we ask that you add enough to your remittance to cover charges. If requested, we can tell you how much the charges will be or the same information may be obtained from your station agent.

**Parcel Post Shipments.** Many of our patrons are taking advantage of the reasonable charges and convenient delivery on parcel post shipments of packages containing one bushel or under.

One peck shelled corn .....1st and 2nd zone 18c 3rd zone 34c

One-half bushel .....1st and 2nd zone 34c 3rd zone 63c

One bushel .....1st and 2nd zone 63c 3rd zone \$1.21

First and second zones include radius of 150 miles and third zone includes radius of 300 miles.

**Order Early.** Please order as early as possible. This will enable us to give you better service. We will store the corn until you are ready for the shipment. If your order is received in January or February, we can generally fill it with any of the varieties listed in our catalog. Later in the season our stock is somewhat broken and we may be out of the variety you desire. We never substitute without the consent of the purchaser.

**Our Financial Responsibility.** We refer you to the Discount and Deposit State Bank or to the Kent State Bank, both of Kentland, Indiana. Either of these banks can furnish you with our financial standing if you care to make inquiry. (See Bankers' Letters.)

**Our Location.** For the benefit of those desiring to visit our plant this winter we wish to inform them that we are located directly across the street from the Pennsylvania station and two blocks east and two blocks south of the New York Central Station.

Address:

**AINSWORTH-BOONE COMPANY**  
**KENTLAND, INDIANA**



# ORDER BLANK

OUR ORDER NUMBER

## Ainsworth-Boone Company

Breeders and Growers of  
**PURE BRED SEED CORN**

Kentland, Indiana

Amount Enclosed \$ . . . . .	Date . . . . . 1922	Remarks
Your Name . . . . . (Very Plainly)		
Post Office . . . . .		
State . . . . .		
Rural Route Number . . . . .		
Shipping Station . . . . . (State if freight must be prepaid)		Date to be shipped . . . . . By Freight or Express . . . . .

### VARIETIES NAMED IN ORDER OF THEIR MATURITY

Lbs.	Bu.	NAMES OF VARIETIES WANTED As given in our Annual Catalog	Ear	Shelled	AMOUNT	
					Dollars	Cents
		REID'S YELLOW DENT				
		GOLD STANDARD LEAMING				
		SILVER MINE (White)				
		AINSWORTH'S 90 DAY (Yellow)				
		EARLY YELLOW DENT (Yellow)				
Total						

PLEASE WRITE THE NAMES OF FIVE FARMERS WHO MIGHT WANT SEED CORN




# A Summary of Facts

Concerning

## Our Pure Bred Seed Corn

---

WE are seed corn specialists. We handle no other seeds.

OUR plant is the most modern and best equipped seed corn drying plant in the United States. Our building is absolutely frost proof and contains about three hundred windows and doors which may be thrown open in good drying weather.

WE are the only firm using a wind blast to dry our seed, thus forcing the air through the corn, making our drying system perfect and giving our seed that vigor and vitality that so distinguishes it from other seed.

OUR corn is grown only on land which is best adapted for growing sound, prolific seed. KENTLAND has long been noted for its seed corn, its well drained, sandy, brown silt loam, maturing corn to perfection.

ONLY the select ears are used for seed. All corn unfit for seed is culled out, then dried and hauled to the elevators.

ALL crate corn is placed on racks, thus assuring perfect drying and a seed of high vitality and perfect germination.

WE absolutely guarantee all corn shipped from our plant. A germination guarantee is on every tag and our "money back" agreement goes with every bushel of seed shipped from our plant.





AINSWORTH-BOONE CO.  
PURE BRED SEED CORN

SEED CORN

OFFICE

QUANTITIES